

Builder : STANDARD PACIFIC
 Location : GENE AUTRY TR./ESCENA WAY
 Community : PALM SPRINGS
 MstrPlComm: ESCENA
 TB Map Ref: 756-J,7 Zip Code : 92262

Builder Phone: (949) 789-1600
 Sales Agency : IN HOUSE
 Title Company:
 Architect : WILLIAM HEZMALHALCH
 Design Center: IN HOUSE

Date Surveyed : 07/09/2007
 School District: PALM SPRINGS UNIFIED
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DETACHED

Plan Name	1	2	3	4	WGTD AVG
Price Range	\$852,500.00	\$957,500.00	\$739,500.00	\$822,500.00	\$0
Square Footage	3578	3649	3739	3824	0
\$ / Square Foot Range	\$238.26 0.00	\$262.40 0.00	\$197.78 0.00	\$215.08 0.00	\$0.00
# of Levels/Elevations	2	2	2	2	
# of Bedrooms	2	3	2	3	
# of Bathrooms	4.5	4	2.5	3.5	
# of Parking Space & Type	2 EN/GOLF	2 EN	2 EN	2 EN/GOLF	
Family Room	NOT INCL	NOT INCL	NOT INCL	NOT INCL	
Kitchen Dining	NOOK	NOT INCL	NOOK	NOOK	
Formal Dining Arrangement	SEP ROOM	SEP ROOM	SEP ROOM	LIV/DIN 1	
Fireplace Locations	LIVING RM	LIVING RM	LIVING RM	LIVING RM	
Master Suite Retreat/Sitting	SITTING	RETREAT	NOT INCL	NOT INCL	
Laundry Facilities	SEP ROOM	SEP ROOM	SEP ROOM	SEP ROOM	
Additional Living Spaces	DEN	DEN	DEN, BONUS	LIBRARY	Total Sales/Inv
Offered This Quarter	3	3	2	2	10
Sold This Quarter	-1	0	-1	0	-2
Unsold Inventory	4	3	3	2	12
Weekly Sales Rate	-0.08	0.00	-0.08	0.00	-0.16
Offered Since Opened	6	4	4	2	16
Sold To Date	2	1	1	0	4
Unsold Inventory	4	3	3	2	12
Weekly Sales Rate	0.08	0.04	0.04	0.00	0.16

Quarterly History	Sustained Sales S/Wk	Pricing History	WGTD AVG
04/11/2007	6 0.54	\$820,000.	\$848,416
07/09/2007	-2 -0.16	\$852,500.	\$0

FEATURES	SALES AND INVENTORY	PHASING PROFILE
Air Cond : CENTRAL Driveway : CONCRETE Elevation : SPANISH Entry Doors: SGL FBRGLS Exteriors : STUCCO Fencing : BLOCK/R&S Flooring : CARPET Foyer : TILE GarDoorOpnr: INCLUDED Heating : FORCED AIR Intercom : NOT INCL	Sales Start Date: 01/20/2007 Total Units In Development: 59 To Date Stand- Under Pre- Sales Total Offered 0 16 0 16 Sold 0 4 0 4 Unsold 0 12 0 12 SOLD THIS QUARTER : -2 Closing This Quarter : 0 Closings To Date : 0 % of Closings To Sales : 0.00% % of Sales To Total Units : 6.77% Remaining for Development : 43	PH Released Tract Status Offerd Sold Unsold 1 01/20/2007 32233 UC 8 4 4 2 03/31/2007 3223 UC 8 0 8
KITCHEN Cabinets : EUROPEAN Cook Energy: GAS Cook Top : Counters : GRANITE DishwshrMfg: KITCHEN AID GrnhseWindow: NOT INCL Island : MASTER SUITE & BATHROOM Bathtubs : FIBERGLASS Cabinets : EUROPEAN Dress Area : SOME PLANS SECONDARY BATHROOMS Bathtubs : CAST IRON Cabinets : EUROPEAN	Landscaping: FRONT LawnSprnklr: FRONT Patio : COVERED Roof : CNCRTE TILE Security : PRE-WIRED Skylight : NOT INCL Solar : NOT INCL Wet Bar : NOT INCL WindowCover: NOT INCL WindowFrame: Lighting : RECESSED Microwave : INCLUDED Oven : DBL SF-CLNG Pantry : INCLUDED Range Mfgr : KITCHEN AID Sink : TrshComMfgr: NOT INCL Pullman Top: TILE D/SINK Showers : SEP/TILE WICloset : INCLUDED Pullman Top: TILE S/SINK Showers : CMBO/FBRGLS	REC FACILITIES Barbecue : NO Cabana : NO Clubhouse : NO Exercise Room : NO Meeting Rooms : NO Park/Greenbelt: NO Sauna : NO Spa : NO Swimming Pool : NO Tennis Courts : NO Tot Lot : NO Other : GatedCommunity: YES GolfCourseComm: YES GolfCourseView: YES CourseFrontage: YES
BUYER PROFILE	ADVERTISING Newspaper : DESERT SUN CA Housing Guide: Homebuyers Guide: NO Homes For Sale : NO NewHome Magazine: NO Bootleg: NO Mail : NO Radio : NO Signs : YES ASSOCIATION FEES & DUES Master Association Dues : \$0.00 Homeowners Dues : \$77.00 Mello Roos Fees : Other Assessment Fees : Overall Tax Rate : 1.5% FINANCING Take Out Lender : IN HOUSE Construction Lender : \$25K REAR LANDSCAPING PACKAGE.	SITE/LOT PROFILE Min Lot Size: 7100 Typical Lot : 0 WidthxDepth : 0x0 Acreage : 0 Density : 0 ADJACENT LAND USES Comercial/Retail: NO New Residential : YES Old Residential : NO Park/Open Space : NO Undeveloped : YES Other :
REMARKS HOA RANGES \$77-\$210.		